

# Cost Savings, Consolidation and Performance: ENTERPRISE COMPUTING SOLUTIONS

## Converged, Cloud, Big Data, Virtualization, High Performance.

Today's enterprises are faced with a variety of technology choices. You need server solutions that meet your business needs. But which one do you choose?

Mainline Information Systems is a leading IT solutions and consulting company who has been helping clients for 25 years. As a trusted advisor, we understand your environment and recommend solutions that solve YOUR business problems. We architect and deliver open and affordable, industry-standard enterprise computing solutions.

### Solution Focus Areas

- Converged Infrastructure
- Data Center Optimization
- Application and Platform Modernization
- Private Cloud, Automation & Orchestration
- Business Intelligence and Analytics
- Business Continuity & Disaster Recovery
- End User Computing and Virtual Desktop
- Open Source Software

### Custom Inventory and Delivery Options

- Custom hardware integration and burn-in
- Staging and pre-provisioning for roll-outs
- Gold image load
- Quick ship capabilities

### Offerings

- Server Consolidation & Capacity Planning
- Application Delivery & Virtual Desktop Design
- Converged Infrastructure Managed Services
- Business Continuity Planning
- Disaster Recovery Gap Analysis
- Private Cloud Design and Deployment
- Workload Placement Optimization

### Flexible Financing Options

- Maximize cash flow
- Reduce the risk of technological obsolescence
- Fair Market Value and Full Payout Leases
- Financing also available for software and services
- Buy Back programs for old equipment



### Working with our clients we architect solutions that:

- Reduce total cost of ownership
- Increase performance
- Leverage consolidation & virtualization to simplify management and reduce operational expense
- Improve infrastructure security

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To learn more, call us toll-free at 866.490.MAIN(6246) or speak with your Mainline Account Executive.

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## Partnerships

Partnering with leading technology firms we leverage decades of innovation to enable companies to succeed through highly efficient, cost effective and easily managed infrastructure.

### VMware

"We are happy to recognize the great work that Mainline has done throughout the year in growing their virtualization practice, and this is our time to show our appreciation for all that they do"

*- Doug Smith, Senior Director  
of Global Channels*

### Intel

"We are very pleased to have a partnership with Mainline Information Systems. With their technical skills combined with the 25 years of local customer focus we are experiencing a tremendous increase in customer awareness with the x-86 Intel brand products"

*- Pat McNallan, North America Solution  
Provider Lead*

### Red Hat

"Mainline continues to be a trusted and dedicated partner that consistently renews its commitment to bringing the power of open source solutions to its customers through investment and training"

*- Roger Egan, Senior Director,  
North American Channel Sales and  
Development*

## Expertise

Mainline's team of Systems Engineers, Consultants, Enterprise Architects and Solution Architects hold over 800 certifications. Together with our Project Managers, we deliver comprehensive and cost effective solutions for our clients.

Providing nationwide coverage, we are there when you need us.

"We selected Mainline because of their VDI and VM expertise, and we were not disappointed."

*- Randy Keefer, IGS*

"Mainline is truly dedicated to superior service to customers. You can't put a price on that."

*- Dave Kochert, Alachua County*

"With Mainline's help, we've centralized management, optimized resources, automated operations and ensured business continuity and application availability"

*- Russ Carlisle, BMT*

## Managed Services and Staffing

Using a unique framework, we provide managed operational data center services as well as a range of proactive services to keep your IT infrastructure up and running, allowing staff to focus on new initiatives and business goals.

Staffing services are also available when you need an IT consultant, professionals to work alongside you on a project, or a trusted provider to be responsible for your technology.

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