

A Simple Way to **SIMPLIFY YOUR IT**



MANAGED SERVICES BRIEF:

Meeting Regulatory Compliance with a Limited Budget

Needing to implement a business continuity and disaster recovery solution and comply with regulatory rules for sensitive data, this university turned to Mainline for help. Having first collaborated with the client to develop BC and DR plans, Mainline solution specialists designed a total solution which incorporated multiple IT disciplines: Managed services, Colocation services, storage and software. Using offsite replication services with onsite deduplication and storage, the university successfully achieved their business objectives, while satisfying their capital budget limitations.

Industry: Education

Client: University in Southwest US

Business need: Regulatory Compliance with Limited Capital Budget

Solution: 5 year Managed and Hosted solution:
Offsite replication with onsite deduplication

Highlights:

- Complete solution: Managed Services, colocation, hardware and software
- Turnkey offsite replication service with onsite deduplication and storage
- Relied on Mainline consultants to create business continuity and disaster recovery plans
- New offsite disaster recovery environment
- Limited capital budget

Solution Areas: Storage, Colocation and Managed Services, Business Continuity and Disaster Recovery Consulting

Business Value Provided: Fulfilled regulatory compliance requirement, Met budgetary needs

Mainline offers Managed Service offerings to meet our client's needs. Since one size does not fit all, we offer flexible and scalable solutions designed to meet our client's budget and objectives, and keep their people and business productive.

To learn more about Mainline Services solutions, call Mainline at **866.490.MAIN (6246)**, or speak with your Mainline Account Executive.