## Consolidation, Efficiency, Cost Savings:

# **CONVERGED INFRASTRUCTURE**

Make your IT simpler, more flexible, more efficient, less costly.

Separately managing servers, storage, networking and a virtual environment takes resources and time that could be better used focusing on strategic initiatives.

» A Converged Infrastructure solution delivers management simplification of your virtual environment and supporting infrastructure through a single management interface.

## Complex support issues often arise when a compute environment is supported by multiple vendors.

» A Converged Infrastructure solution is provided and supported by one vendor, so you only have one number to call.

## Applying updates to a compute environment can be complex, cause downtime and can introduce risk.

» In a Converged Infrastructure environment, updates are tested and validated by the vendor to work in your environment

### Deployment of infrastructure resources for new applications often takes too long.

» A Converged Infrastructure solution shortens the deployment cycle from months to minutes so resources can more quickly be allocated when they are needed.

A Converged Infrastructure solution allows your business to deploy the optimal system for your needs – not individual elements (server, storage, networking) – saving you time and money and reducing risk.

Mainline Information Systems is a leading IT solutions and consulting company who has been helping clients for 25 years. We offer the best of breed Converged Infrastructure technology solutions that are faster to deploy, easier to manage, and more cost effective than traditional IT platforms.

## Common Application uses for Converged Infrastructure

- Enterprise data center virtualization
- Remote offices / branch offices
- Microsoft Exchange
- Microsoft SharePoint
- Oracle
- SAP and SAP Hana
- VDI
- Software development environments
- Remote Offices / Branch Offices

### **Converged Infrastructure Solutions**

- VCE vBlock
- IBM Pure Systems
- HP Converged Systems
- Hitachi UCP Pro
- Nutanix
- Simplivity

### **Converged Infrastructure Service Offerings**

- Converged Infrastructure Managed Services
- Private Cloud Design and Deployment
- Installation and Integration
- Workload Placement Optimization
- Health Checks



# Working with our clients we architect Converged Infrastructure solutions that:

- Increase flexibility
- Improve performance
- Centralize computing resources
- Reduce operational expense
- Increase deployment speed
- Simplify management
- Raise energy and space efficiency

#### Flexible Financing Options:

- Maximize cash flow
- Reduce the risk of technological obsolescence
- Elastic compute options
- Fair Market Value and Full Payout Leases
- Financing also available for software and services
- · Buy Back programs for old equipment

To learn more, call us toll-free at 866.490.MAIN(6246) or speak with your Mainline Account Executive.



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## CONVERGED INFRASTRUCTURE

### **Expertise**

Mainline's team of Systems Engineers, Consultants, Enterprise Architects and Solution Architects hold over 800 certifications. Together with our Project Managers, we deliver comprehensive and cost effective solutions for our clients.

Providing nationwide coverage, we are there when you need us.

### What our Customers Say

"We selected Mainline because of their VDI and VM expertise, and we were not disappointed."

- Randy Keefer, IGS

"Mainline is truly dedicated to superior service to customers. You can't put a price on that."

- Dave Kochert, Alachua County

"With Mainline's help, we've centralized management, optimized resources, automated operations and ensured business continuity and application availability"

- Russ Carlisle, BMT

### **Managed Services and Staffing**

Using a unique framework, we provide managed operational data center services as well as a range of proactive services to keep your IT infrastructure up and running, allowing staff to focus on new initiatives and business goals.

Staffing services are also available when you need an IT consultant, professionals to work alongside you on a project, or a trusted provider to be responsible for your technology.



Flex System



FlexPod<sup>®</sup>









**PureData** 

**Build your own** 

Reference Architecture

Converged Infrastructure **Appliance** (integrated software)















